

Case Study:

Manufacturing

Performing a highly confidential recruitment search for a senior candidate.

Q What recruitment challenge were you looking to address?

A We required a confidential search to recruit a higher level of talent to manage our payroll.

Q What was the impact of this challenge?

A As payroll is such a sensitive area, the finance team needed to ensure continuity in terms of everyone getting an accurate paycheque when there is a change of personnel. We were able to recruit the right person and bring them in on a project until we made the change, which gave the new recruit the opportunity to get familiar with our processes, and gave the finance team a higher level of comfort around managing the change.



Q What capabilities were you looking for in a recruitment partner, and why did you choose us?

A Well, the fact that Portfolio is focused on payroll is a big deal. There are no other recruiting firms specialising in payroll. There are other recruiting firms that focus on finance roles, including payroll positions, but payroll, specifically, is not their focus.

I have used recruiters in the past to assist with different finance roles, but the calibre of people was not at the level we needed, and would have meant extra training for them. With Portfolio, where they have a specialist team only dealing with payroll specialists, it was the best option for us.

Q How did we help resolve the challenge?

A If we did not have someone like Portfolio Payroll to help us, we would not have been able to handle this recruitment in the way we needed to.

Portfolio were able to find us the right payroll person, at the level we needed, who was able to slot into a complicated situation within our preferred timeline.


Q What has been the impact on your business?

A We achieved our goal of having a payroll professional ready to hit the ground running, in an area that is so important to the business. Their expertise in payroll software also means they have been able to streamline and optimise the setup and reporting.

Q Would you use us for future recruitment needs?

A Yes, definitely. Right now, I see Portfolio as the premier recruiter for payroll, so if we had another payroll role, we would come to them specifically. All candidates, put forward by Portfolio were top-notch. I was very impressed by the quality of the candidates.

We would also consider Portfolio for other related roles such as HR or benefits because we trust the recommendations that they would make.



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